

Company	OMEX Agriculture Ltd.
Main Site	Bardney
Job Title	Finance Manager
Contract Terms	Full Time, Permanent

OMEX

OMEX is the market leader in liquid fertilisers in the UK, manufacturing and exporting a unique range of plant nutrients and crop health promoters nationally and internationally.

OMEX is an exciting, forward thinking and innovative place to grow your career. We are on a journey to grow the business and are looking for a dedicated and enthusiastic Finance Manager to join the team.

Overview of Role

As Finance Manager you will have a strong background in Management Accounting coupled with excellent communication skills, an enquiring mindset and influencing skills. The ideal candidate would be a highly skilled and qualified professional with experience in leading a finance department ideally within a manufacturing setting. You will possess excellent analytical and technical skills, with the ability to communicate financial insights effectively to support operational decision-making. This role requires a proactive individual with strong business acumen, capable of driving improvements in financial processes and systems while maintaining the highest standards of accuracy and integrity in financial reporting.

Key Responsibilities

- **Performance Monitoring** – Track KPI's and provide analysis on financial performance, identifying areas for improvement.
- **Financial Planning** - Lead the development of long-term financial plans, budgets and forecasts aligned with organisational goals.
- **Capital Allocation** - Evaluate investment opportunities and manage capital expenditure to maximise return on investment.
- **Strategic Advisor** – Provide insights and recommendations to senior management regarding financial decisions and strategic initiatives.
- **Reporting** – Preparation and delivery of financial reports, including monthly management accounts and statutory accounts. Prepare financial reports and presentations for the board, summarising overall financial position and strategic implications.
- **Collaboration** – Work closely with other departments to ensure financial considerations are integrated into all business processes.
- **Process Improvement** – Identify areas for enhancing financial processes and systems to drive efficiency and effectiveness in financial management
- **Team Management** - Strong leadership skills to manage and coach a team of 3 people
- **Stakeholder Engagement** – Engage with external stakeholders such as customers, banks, auditors and regulatory bodies ensuring transparency and compliance.

Qualifications, Skills and Experience

- Fully qualified accountant (CIMA/ACCA/ACA)
- Technical proficiency in application of the above qualifications, including but not limited to:
 - **Financial Analysis** – Deep understanding of finance statements, ratios and metrics to evaluate company performance.
 - **Forecasting and Budgeting** – Ability to develop financial forecasts and budgets that align with business strategies and goals
 - **Strategic Planning** – Skills in formulating an executing long-term financial strategy that support company growth and profitability.
 - **Risk Management** – Proficiency in identifying, assessing and mitigating financial risks that could impact the organisation.
 - **Data Analysis** – Strong analytical skills using data to drive decisions.
 - **Communication** – Effective verbal and written communication skills to present financial insights and strategies to various stakeholders.
 - **Leadership** – Ability to lead and collaborate with cross functional teams, fostering a culture of financial awareness and accountability.
 - **Three years' experience** in a manufacturing organisation is desirable.
- Support the OMEX team in excellence for the Vision strategy & Focus on the Values of the business (see below).

Vision Strategy

Product Performance	Provide products that consistently meet / exceed expectations. Products that are reliable, efficient, accurate, easy to use and provide optimal nutrition to crops resulting in excellent crop yield, quality and sustainability.
Logistics	Maximum customer satisfaction achieved through efficient infrastructure, accurate demand forecasting, effective system management and cost optimisation.
Technical Support	Commercial teams possess a deep understanding of products and application to help farmers use fertilisers more efficiently, have effective communication skills, respond in a timely manner and have a customer centric approach.
Quality	Consistently high-quality standards achieved in operations through continual evaluation of processes and product formulations to eliminate problems.
Safety	Superior safety standards achieved through establishing a strong safety culture where employees recognize the importance of safety, feel confident in reporting hazards and have the necessary training to work safely.
People	An engaged, motivated and loyal workforce that are encouraged, empowered and given a work environment that provides opportunities to reach their full potential.

FOCUS on Values	
Fulfilment	• Happy • Motivated • Challenged • Rewarded • Developed • Appreciated
One-Team	• Communicate Well • Support Others • Align with decisions • Involve the right people
Collaborate	• Build partnerships based on trust and respect both internally and externally
Use a Strategic Mindset	• Maintain a long-term perspective • Innovate • Think Broadly • Be willing to change • Use data to drive decisions
Strong Execution	• Focus on priorities • Coordinate resources • Clear accountability • Work at the right pace • Don't cut corners